Dear

Surely you've heard by now that <u>sitting is the smoking of our generation</u>. Study after study has proven this to be true; even the American Medical Association, our country's largest association of physicians, <u>officially recommended</u> that Americans sit less during the day.

As AMA board member Patrice Harris, M.D. put it: "Prolonged sitting, particularly in work settings, can cause health problems and encouraging workplaces to offer employees alternatives to sitting all day will help to create a healthier workforce."

Outfitting our workplace with standing desks will affect the bottom line in a positive way. Let's say every workplace injury costs the company \$5,000 (taking into account lost productivity, increased healthcare costs, etc.). If an employee comes to you with a workplace injury (carpal tunnel syndrome, for example) and you solve the problem with an ergonomic standing desk, you save \$5,000 (minus the cost of the desk). Likewise, if an employee approaches you before becoming injured at the workplace (from a chronic disease or repetitive strain), you save \$5,000 (minus the cost of the desk).

Thus, in both instances of workspace injury– proactive and reactive– the return on investment of an ergonomic sit-to-stand workstation is substantial. Not to mention all the other benefits: employees who stand up for periods of the workday are more comfortable and more alert, and as a result, more productive.

There are countless electric standing desk options on the market, but none matches the quality and durability of <u>Anthro Corporation's Elevate line</u>, which range in price from \$1,200 to \$4,000. The electric standing desks are hand built in the United States, and backed by a Lifetime Warranty. This is an investment where the benefit truly outweighs the cost.

Please let me know if you'd like to discuss this matter further. I'd be more than happy to provide additional evidence to support my case.

Thank you for your time.

Sincerely,

